Ms Ursula von der Leyen President

Ms Teresa Ribera Executive Vice-President - Clean, Just and Competitive Transition

Ms Henna Virkkunen Executive Vice-President - Tech Sovereignty, Security and Democracy

European Commission Rue de la Loi 200 1049 Brussels Belgium

27 January 2025

Subject: DMA – Europe's digital competitiveness at stake

Dear President von der Leyen, Executive Vice-President Ribera, Executive Vice-President Virkkunen,

We represent a diverse group of global businesses, developers, civil society organisations, consumer organisations and associations from various sectors including music streaming, gaming, news publishers, online dating, tourism, broadcast media and online marketplaces.

We write to you today with urgent concerns about certain designated gatekeepers' disregard for the effective implementation of the Digital Markets Act (DMA), and the devastating impact this is having on the EU's tech sector's competitiveness and potential for growth.

The DMA was a landmark achievement for the EU, designed to unlock the immense potential of the European digital single market. It promised to break the stranglehold of a few powerful companies, fostering a vibrant ecosystem of innovation where businesses of all sizes could fairly compete. Consumers would benefit from greater choice and more innovation in online markets.

Nine months after the implementation deadline, these promises remain unfulfilled. Some gatekeepers actively circumvent the law, employing sham compliance strategies and even outright defiance, suffocating innovation and preventing growth of companies of all sizes, including SMEs and startups. The Commission rightly decided to open non-compliance investigations into such gatekeepers, but this has not led them to comply with the law. It's time to adopt non-compliance decisions which deter gatekeepers from disregarding the law.

We urge the European Commission to take immediate and decisive action, by first concluding the ongoing non-compliance investigations and by using all the tools it has available in the DMA. Breaking the law should no longer be a profitable business strategy. The DMA represents a historic opportunity. Swift and vigorous enforcement would strengthen the EU's position as a global leader in technology, drive economic growth across the continent and unlock the next generation of European tech champions. With free and fair

markets, new businesses will flourish, consumers will win and Europe will be home to more innovation.

Competition policy has been a fundamental driver of the success of the EU single market, which has largely benefitted gatekeepers as well. The EU should not compromise on this fundamental cornerstone of its Treaties because of defiance from certain powerful companies. Otherwise, the whole credibility of the DMA, EU competition, and the Commission's effective enforcement will be at risk.

We trust in your commitment and stand ready to work together towards a fair and competitive digital market where innovation and consumer choice thrive.

Sincerely,

Associations

ACT - Association of Commercial Television and Video on Demand Services in Europe Association of European Radios Classified Marketplaces Europe **Coalition for App Fairness Coalition for Competitive Digital Markets Digital Music Europe Digital SME Alliance** EU Travel Tech European Broadcasting Union European Games Developer Federation **European Publishers Council** European Startup Network France Digitale News Media Europe Online Dating and Discovery Association

Civil society & non-profit organisations

App Fair Project ARTICLE 19 Balanced Economy Project BEUC – The European Consumer Organisation Electronic Frontier Foundation Innovate Europe Foundation Open Markets Institute Open Web Advocacy Siinda

Businesses

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